

Senet

Senet offers connectivity solutions to enable the IoT market and they are the sole provider of Low Power Wide Area Networks. Their infrastructure solutions enable automation and efficiency improvements for applications that require long distance data acquisition through smart devices.

As they were growing rapidly in number of employees, and therefore users, they decided to expand their office and move into a larger location. This meant dismantling the existing Wi-Fi network infrastructure with a leading vendor and reinstalling it all over again, while not causing disruptions for their end users. As a startup, they did not want to spend on dedicated IT staff to manage their Wi-Fi network, let alone have experience RF experts to diagnose and troubleshoot Wi-Fi issues.

To manage their remote sites and ensure employee productivity was at its highest, they realized they needed a 24x7 monitoring solution that proactively identified and resolved issues. Their current cloud managed Wi-Fi solution

“The “As a Service” model works really well for where we are at as a company. We just relocated and it was very simple to set up and add APs.”

- David Kjendal, CTO, Senet

frequently had performance problems. Troubleshooting them was an even greater hassle. Furthermore, they dreaded the refresh cycle that involved many hours of deployment, testing, vendor support calls and network optimization projects. They were also conscious of keeping IT budgets in check and wanted an option to pay for a comprehensive service as an annual subscription- in that it should cover the hardware, cloud managed software, proactive support and upgrades.

KodaCloud’s Cloud Service Wi-Fi enabled Senet to easily setup and manage the connectivity needs of their highly mobile workforce. Moreover, with the “evergreen AP” model they were able to avoid expensive network upgrades, every time they had to add incremental Wi-Fi capacity.

