Arenson Office Furnishings Inc.

Since 1983, Arenson has solved contract interiors problems through a mix of agility and creativity. Investing in an integrated set of in-house products and services, Arenson holistically address all aspects of the furniture and interiors lifecycle for companies of al sizes from start-ups to Fortune 500.

Arenson has consistently focused on delivering outstanding customer service to its clients, staying ahead of industry trends and adapting to the changing needs of their clients. This philosophy coupled with their growing IT needs, are what led them to KodaCloud's unique, proactive service oriented Wi-Fi solution.

Arenson provides highly personalized office furnishing solutions to small and mid size companies. The company founded in 1983 has consistently focused on delivering outstanding customer service to its clients, staying ahead of industry trends and adapting to the changing needs of their clients. This philosophy coupled with their growing IT needs, are what led them to KodaCloud's unique, proactive service oriented Wi-Fi solution.

Arenson frequently found itself struggling to keep up with their networking needs despite a strong IT department. Their current controller based Wi-Fi solution prevented them from expanding their warehousing and shipping capabilities. To launch new inventory management and shipping applications on their corporate Wi-Fi network and have their employees access them over the network would have required major upgrades. Their controller-based solution would have involved upgrading the AP's, going from an On Premise to Cloud Managed controller, optimizing the advanced RF settings to the new use cases and training their in-house staff on new technologies.

Furthermore, they wanted to secure their infrastructure to prevent endpoint breaches from customers or clients that brought their own devices and attempted to access the network. They were also eager to upgrade their infrastructure to 802.11ac speeds, in order to ensure fast sales & marketing conversions, inventory procurement from their suppliers and customer fulfillment.

For their warehouse expansion project, they wanted a simple, fast and modular solution that would require nothing more than a few minutes of installation and setup, very limited expertise in Wi-Fi networking, and highly personalized and proactive technical support. In addition, they wanted to move from an upfront capital expenditure model to a consumption based Opex model, where they could pay for Wi-Fi upgrades as they grew without losing out on key value-added service features from their vendor.

Step in KodaCloud. With the proactive, machine intelligent backed Wi-Fi solution, Arenson received just what they were looking for. A personalized Cloud Service Wi-Fi, that helped them expand new warehouses, launch new services for their customers and grow their business across New York and other regions.

"I chose KodaCloud for its IT in the cloud approach to proactive network monitoring and troubleshooting. I like the idea of starting out and identifying my baseline needs, before making a full investment in technology."

**– Benjamin Chua,
IT Manager**